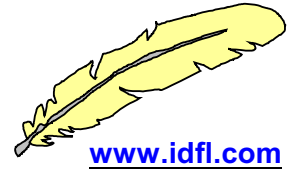




IDFL NEWS



International Down and Feather Laboratory and Institute
Serving down and feather industries worldwide for **29** years.

Issue No. **58**

December 2007

Spotlight on IDFL Managers

IDFL is very proud of its entire staff in all three lab locations. We would like to introduce our Salt Lake management team.

Customer Service Managers

- Sephra Brewer. AM
- Kady Lieber. PM
- Eneli Andersen. Night
- Amphay Kounthong, Site visits

Fabric Testing Manager

- Braden Andersen has 13 years experience at IDFL. Braden is a 2007 IDFL employee of the year and also manages isotope work.

Training Manager

- Joyce Mikkelson has 30 years of training experience with IDFL (Both internal and outside labs)

Special Projects Manager

- Jeffrey Chang is a statistician and manages testing research. He is a Fill Power expert and coordinates our China Lab work.

Sample Check-in Manager

- Shauna Linde has worked for IDFL for 14 years in all areas of testing and customer service and is a 2007 employee of the year.

Information Systems Manager

- Greg Corey has 10 years of experience in all IDFL functions.

Sample Preparation Manager

- Russell Whipple has worked at IDFL in many areas since 2003.

Cleanliness Test Lab Manager

- Lanny Mikkelson has worked 12 years for IDFL in all test areas.

Finance/Accounting Manager

- Kristin Lieber has 12 years of experience in finance & testing.

IDFL FACTS

- **IDFL will celebrate its 30-year anniversary in 2008.**
- Our main laboratory in Salt Lake now has over 100 employees.
- We have 22 staff with more than 10 years experience at IDFL.
- 45 employees have worked for over 5 years at IDFL.
- Our testing volume at both IDFL China and IDFL Europe has tripled since 2006.
- **IDFL tested sample number 100,000 in December 2007.**
- IDFL tests about 1,500 down jackets and vests per year.

IDFL Production Testing

- Matt Lieber manages most of IDFL's production testing. Matt just returned from China where he worked with Asian clients.
- The following managers work with Matt in Production Testing:
 - Fill Power Team: Dave Holland
 - Content Team 1: Luz Cruces
 - Content Team 2: June Xin
 - Content Team 3: Wan Boonmee
 - Content Team 4: Lanny Mikkelson
 - Content Team 5: Shauna Linde
- Eneli Andersen manages IDFL's night testing staff.

IDFL Experience with Double Testing

IDFL has double tested every procedure including **specie and content** for the past 10 years. We are very happy with the improved accuracy of our test results.

The IDFB Technical Commission (TC) approved content double testing during the June 2007 IDFB meeting in Edinburgh, Scotland.

Currently, both Europe and Japan require double testing. Data was presented to the TC showing that double testing will yield results with a smaller testing tolerance.

What about triple testing?

Europe requires a 3rd test if test one or test two have large weight losses or if two test results are far apart.

IDFL completes a 3rd test and sometimes a 4th test if the first two tests have a wide range of results.

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